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## **BIOTechno Forum Aura 2023 is coming soon!**

Biotechno Forum season is coming to the end. After Paris, Marseille and Strasbourg, it's Grenoble's turn to present career opportunities in the industrial sector!



Organized by Réseau Biotechno and Glob'Alps, the BIOTechno Forum AuRA aims to bring together young researchers, students, and professionals in the biotechnology sector for a day of exchange, knowledge sharing, and exploration of the latest developments in the field.

# Monday, 13 November 2023 - Centre du Congrès du WTC, Grenoble

- ✓ Are you a master student, PhD student, scientist or researcher in life sciences?
- ✓ Would you like to discover the vast world of biotechnology?
- ✓ Would you like to meet companies around Auvergne Rhone-Alpes region ?

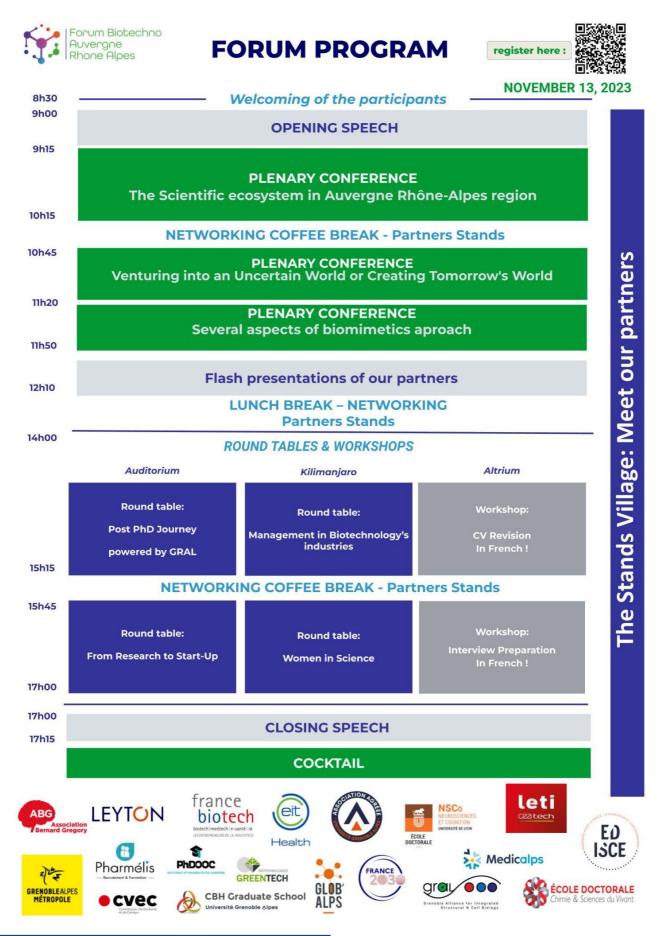
Here is the place to be!







Take a look about the program for this new edition and click here for your registration!









## **Amélie SAUMONNEAU**

Scientific consultant in innovation financing

Interviewed by Laura MATABISHI BIBI

We had the pleasure of interviewing Amélie Saumonneau about her career path and her position as scientific consultant within an international consulting firm that helps clients identify financial levers to accelerate their growth and build sustainable progress.

## Q: Could you give us a brief description of your background?

Amélie: I did my PhD thesis in plant biology at the University of Poitiers and I continued with a two year post-doc at INRAE (Nantes). I gave some lessons in animal biology in a technological high school. After this, I had the opportunity to join a private company as a post-doc through the private subsidiary of the University of Nantes called CAPACITES. This entity promotes the innovative technologies developed in the university's research labs. CAPACITES introduced "Internal expertise units" in the university's laboratories, able to respond to R&D requests from companies. I integrated CAPACITES as the operational manager of an internal expertise unit for almost 9 years.

## Q: How did you make your transition from your Ph.D. to your current position?

**Amélie**: During the pandemic crisis, I gave myself some time to think about my career. I wanted new challenges. I consulted job sites such as *Indeed* and I found an interesting job offer where the company was looking for doctoral graduates and so I applied. I was recruited as a scientific consultant in innovation financing and started with the title of Confirmed though I was effectively a junior in the financial and funding aspects of innovation. This was a little bit destabilizing because I had more than 10 years of working experience in the R&D aspect of innovation, working at the bench.







## **Amélie SAUMONNEAU**

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## Q: What are your daily tasks like?

Amélie: It is very challenging! I work on tax systems such as research tax credit. I work on short-term goals with very precise and specific expectations but with diverse actions. I accompany client-companies that have R&D projects in order to analyse their eligibility from the point of view of fiscal administration. I analyze the state-of art, the complexity of their project to highlight the R&D profile of the proposal and I identify the eligible expenses. The sectors of activity are diverse (agri-food, health, energy, Biotechnologie, Cosmetic...) which develops and nourishes my scientific curiosity.

## Q: What about the technicity of your job? For example, is it difficult to change from a health project to an agri-food project?

Amélie: It's not really that different after all. We find almost the same difficulties. For example, in the food industry, a company wants to formulate different active ingredients which use physico-chemical characteristics that can be encountered in molecular biology. Through our scientific analysis and our Ph.D. training, we can be attentive and receptive to different projects despite the fact that we are not a specialist in the field. We have transferable knowledge from one field to another. Moreover, I was very well supervised and over the course of the various exchanges we acquire this technicality.

## Q: What advice would you give on starting a new career after a Ph.D.?

**Amélie**: 70% of employees from research tax credit consulting firms are PhDs! It is a booming and very educational sector. We learn a lot of things. You really shouldn't hesitate, especially if you have an appetite for the financial aspects of R&D.





## Start up of the month: Luna for health



#### By Alice Le Friec

Endometriosis is a condition where tissue similar to the lining of the uterus grows outside of it. Although endometriosis affects up to 10% of women, the path to diagnosis isn't always straightforward. Enter Luna, a digital healthcare solution for women, designed to help those suffering from endometriosis. Luna aims to reduce the diagnosis time of endometriosis, facilitate access to care, train healthcare professionals and contribute to research.

#### What is Luna's solution?

Luna is a mobile application which allows women to track their menstrual well being and determine whether they are at risk for endometriosis. The app provides a quick endometriosis diagnosis test (certified medical device) and access to advice and healthcare professionals. Users can log their medical information, make an appointment in a partner care center through the app, receive exclusive articles, content and personalized advice. Luna also provides training courses for healthcare professionals to improve their knowledge of endometriosis.

#### Who are Luna?

Luna was founded by a gynecological surgeon and endometriosis expert, Dr Jean Philippe Estrade who dedicated his life to women health - and grew up by partnering with a Tech & Business duo: Inès Ben Amor, currently being the CEO. Luna's team includes medical and tech professionals and its multidisciplinary scientific committee includes 14 healthcare professionals.

#### Coming soon to Luna!

In the future, Luna will provide teleconsultations with certified healthcare professionals. Another aspect is the creation of an R&D platform to support clinical research in endometriosis. If you have a suggestion for Luna, you can address it to <a href="https://www.lunaforhealth.com/en/nous-contacter">https://www.lunaforhealth.com/en/nous-contacter</a>





The REAL section (for Read – Analyze – Listen) highlights our recommendations of the month.



## What you can READ this month?

Promotion pathways: how scientists can chart their industry career
trajectory by Sandeep Ravindran

Confused about promotion opportunities after moving to industry? Here are some pointers: <a href="link">link</a>



## What you can ANALYZE this month?

Big pharma vs small pharma – which should you pick?

As the year draws to a close, many of us are on the cusp of achieving our hard-earned PhDs. If you're eyeing an industrial career, the choice between big pharma and small pharma might leave you puzzled. This article is tailor-made to assist you in making an informed decision. Read on to find out more: <a href="link">link</a>



## What you can LISTEN to this month?

 Atelier de l'interdisciplinarité : interdisciplinarité dans les recherches avec et pour les acteurs, vue par l'unité de recherche AGroécologie, Innovations, teRritoires (AGIR)

Did you say interdisciplinarity? Is it even possible? For INRAE, the University of Toulouse and the Maison des sciences de l'Homme et de la société de Toulouse (MSHS-T), there is no doubt: to meet tomorrow's major challenges, it is necessary! Check out a series of webinars <a href="https://example.com/here">here</a>





## **SPECIAL EVENTS**

13th of November: Forum Biotechno AuRA



## 4th December: Webinar "PhD in the Private sector: whys and hows!?"

We would like you to bring your attention on the fact that this monthly webinar will not be held the last wednesday of the month as usual due to logistic reasons. It will we held on Monday, the 4th of December at 5:00 pm.

Meet 3 speakers who will share their experience:

- **Stéphane SAUVAGÈRE** Head of Professional Training in Molecular Biology and Microbiology at *École de l'ADN de Nîmes*
- Thierry DHENNIN Chief Executive Officer at PhD Inov
- **Delphine GUILLEBAULT** Chief Executive Officer at *Microbia Environnement*

Wondering how to highlight your PhD to work in the private sector? Come and meet the speakers and ask your questions!





#### 12th & 13th December: BioFIT in Marseille

This year, Réseau Biotechno partners with **Eurasanté** on 2 events they are organising: MedFIT (that was held in October) and BioFIT in December.

**BioFIT** is the leading **partnering** event in Europe for #techtransfer, academia-industry **collaborations** and early-stage **innovations** in the field of **Life Sciences**. **BioFIT** is also the European marketplace for pre-seed, seed and Series A **investment** in Life Sciences.

More than 1000 international leading actors of human and **animal health** from 35+ countries meet every year to entail new partnerships, source innovative and competitive early stage R&D projects, facilitate the emergence of collaborative projects and increase licensing opportunities.



Benefit from a discount on the registration fee (from 10%) if you pre-subscribe

via this link: <a href="https://www.biofit-event.com/registration-biofit-2023/">https://www.biofit-event.com/registration-biofit-2023/</a>

(deadline: 13/11/23)





Nov

10-27<sup>th</sup>

Fête de la Science, Outremer et International

Date: du 10 au 27 Novembre 2023

Where ? Outre Mer et International, événement en langue

française

Après l'édition en France métropolitaine, la Fête de la Science s'invite en outremer et à l'international! Découvrez une large variété d'évènements scientifiques gratuits et pour tous les publics! Retrouvez le programme <u>ici</u>





Nov 17<sup>th</sup> Webinaire Cézame Connexions : comment rendre les cultures

scientifiques et business compatibles?

When: 17th November at 15h

Where: En ligne et en langue française

Cézame Connexions et l'AFSSI Sciences de la Vie proposent un webinaire gratuit "Matériel et Méthodes: Commercial" abordant les cultures scientifique et business. Découvrez l'essentiel en 30 minutes seulement. Inscription gratuite <u>ici</u>





Nov 22-23<sup>rd</sup> Salon EnviroPro Sud-Ouest

Date: 22-23rd November 2023

Where: MEETT, Toulouse



Rencontrez les apporteurs de solutions aux défis environnementaux au salon EnviroPro Sud-Ouest! Biodiversité et milieux naturels, eau, agriculture, biotechnologies... et bien sûr de nombreux autres secteurs d'activité seront représentés. Obtenez votre badge gratuit <u>ici</u>.

Nov 23<sup>rd</sup> PhD Talent Career Fair

Date: 23rd November 2023

Where: Centquatre, Paris

PhD**Talent**¥

Boost your career by attending the PhD Talent Career Fair in Paris. 160 companies will be at the ready! To meet companies that don't have a booth, remember to apply for the speed meetings before November 15th! More information and registration <a href="https://example.com/here">here</a>.



Nov 23<sup>rd</sup> Créer, reprendre, développer, entreprendre dans le Grand Est

Date: 23rd November 2023

Where: Metz

REE Recherche & Expertise en Entrepreneuriat

Le laboratoire d'idées R2E (Recherche & Expertise en Entrepreneuriat), basé dans la région Grand Est, organise une conférence sur le thème "Entrepreneuriat et impact territorial: l'humain au coeur du projet". Informations et inscription <u>ici</u>.

Nov

25<sup>th</sup>

French Tech Day 2023

Date: 25th November 2023

Where: Palais de la Bourse, Bordeaux

LA FRENCH TECH BORDEAUX

Discover the best of innovation in the Nouvelle Aquitaine region during the French Tech Day organised by La French Tech Bordeaux, which is free to enter for all. Over 30 speakers will discuss a variety of subjects related to innovation. More information and free registration here.

Nov 25<sup>th</sup> Fête de l'innovation by la Métropôle d'Aix-Marseille Saturday, the 25<sup>th</sup> of November Esplanade J4, in front of the Mucem

Come and discover innovation in the area of Aix Marseille! The goal of the day is to show the positive impacts innovation can have for all citizens, and to give young people a taste for innovation. You can write to <a href="mailto:clara@lafrenchtech-aixmarseille.fr">clara@lafrenchtech-aixmarseille.fr</a> to participate.





#### Dear all,

Since its creation over 20 years ago, Réseau Biotechno has brought together young researchers from all walks of life! We'd like to bring together all the people who have at some time contributed to the development of a forum in a particular city or within the national network. This year, we're organizing with more than 80 members the Biotechno Forum in 4 French cities: Paris, Marseille, Grenoble and Strasbourg.

All the information gathered will be used to create a directory of the national BIOTechno Network, the aim of which is to facilitate intergenerational contact between its members, enabling them to develop future collaborations. We'd also like to organize events with you and each organizing team this year to discuss forum organization and networking in general.

This form will also enable us to send you an invitation to the Alumni LinkedIn group.

Completing this questionnaire will only take 5 minutes.

Thank you for your help, and see you soon!

The Biotechno Network association

